## PRICE NEGOTIATION MEMORANDUM ARCHITECT-ENGINEER CONTRACT

DATE:

CONTRACT NO. DACA31 DELIVERY ORDER NO MODIFICATION NO
PROJECT TITLE: PROJECT LOCATION: REQUESTING AGENCY:
1. AE SERVICES ARE AUTHORIZED BY:
2. THE SCOPE OF AE SERVICES WAS PREPARED ON AND REVISED ON . A GOVERNMENT ESTIMATE IN THE AMOUNT OF plus II  OPTIONAL ITEMS, WAS PREPARED AND APPROVED ON THE AE WAS REQUESTED TO SUBMIT A PROPOSAL BY LETTER DATES
THE AE SUBMITTED A PROPOSAL DATED AND RECEIVED IN THE AMOUNT OF \$
3. THE PROPOSAL WAS LESS THAN OR EQUAL TO THE GOVERNMENT ESTIMATE, AND WAS CONSIDERED FAIR, REASONABLE, AND ACCEPTABLE FOR THE WORK REQUIRED.
4. THE PROPOSAL WAS GREATER THAN THE GOVERNMENT ESTIMATE AND WAS NOT ACCEPTABLE. (EXPLAIN)
5. THE AE WAS REQUESTED TO SUBMIT A REVISED PROPOSAL O
6. A REVISED PROPOSAL WAS RECEIVED ON DATE:  AND IN THE AMOUNT OF \$
7. ALL PROPOSALS WERE REVIEWED USING THE FOLLOWING GUIDELINES:
<ul> <li>a. Disciplines, hourly labor rates, overhead rates, and profit rate are in accordance with contract schedule.</li> </ul>
b. A breakdown of all costs greater than \$1,000 is provided.
c. Proposed reimbursable costs (printing, telephone, postage, vehicle use, materials, etc.) are not included

within AE's overhead costs, and are fair and reasonable.

- d. Travel costs are in accordance with Joint Travel Regulations.
- e. Proposal reflects required scope of work, including elements of work, deliverables, and performance periods.
- f. Proposal employs disciplines and consultants similar to the Government estimate and in similar relative proportions and man-hours.
- g. Proposal reflects Government-provided information.
- h. Mathematics of the proposal has been checked.

ELEMENT OF WORK	GOV'T	AE	PURE	NON-DESIGN	PERFOR	1ANC
FOLLOWING BREAKDOWN (	OF FEES A	AND SCHE	DULE OF	SERVICES:		
9. NEGOTIATIONS WE	ERE CONCI	LUDED ON			WITH T	ГНЕ
8. MAIN TOPICS OF	NEGOTIA	rions: _				—

ELEMENT OF WORK (DESIGNATE OPTIONS, AS SUCH, BUT DO NOT INCLUDE IN TOTAL)	GOV'T EST	AE FEE	PURE DESIGN (6%)	NON-DESIGN SERVICES	PERFORMANCE E R I O D
TOTAL					
DESCRIPTION	DOLLAR AMOUNT			CONSTRUCTIO	N VALUE
BASIC CONTRACT/DELIVERY ORDER					
PREVIOUS MODIFICATIONS	(IF THIS IS MOD 2<)				
THIS MODIFICATION	(IF THIS IS A MOD)				
TOTAL (W/O OPTIONS)					

- 10. The AE has been advised that the final proposal is accepted, subject to the approval of the Contracting Officer.
- 11. The assumptions contained in the AE's proposal dated are hereby accepted.

Prepared:			
-	PROJECT MANAGER	DATE	
Approved:			
	AUTHORIZED REPRESENTATIVE	DATE	
	OF THE CONTRACTING OFFICER		